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242 CANNED FRUIT SITUATION []

SUMMARY

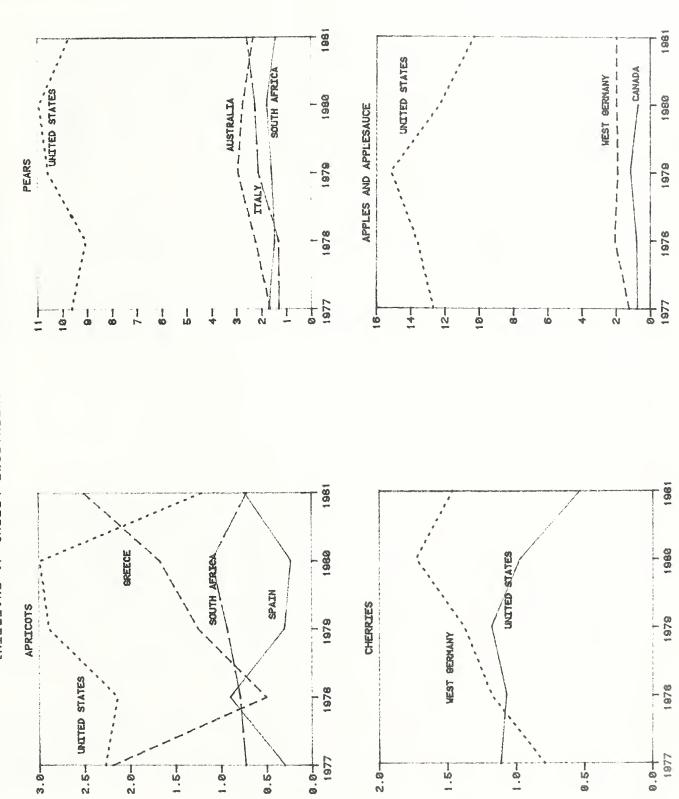
Countries in the European Community (EC) exchanged more canned deciduous fruits within that area in 1981 and exports were lower by the major exporting countries outside the EC market. It appears that EC subsidies and high import tariffs encourage EC output and intra-EC trade at the expense of South Africa, Australia, and the United States. These three countries have reduced output because of poor export prospects and have or are planning tree removal programs to further curtail production.

All producing countries are confronted with higher costs (including interest rates) and declining world demand for canned fruits. However, it is the non-EC exporting countries, that suffer most from the cost-price squeeze. They also face high ocean freight rates, increasing self-sufficiency in the EC market and strong currencies vis-a-vis those in most major markets. Strong U.S. and Australian currencies, in particular, have made their exports to many markets more expensive. Because of these adverse developments, more canneries in South Africa, Australia, and the United States have closed their doors within the past year.

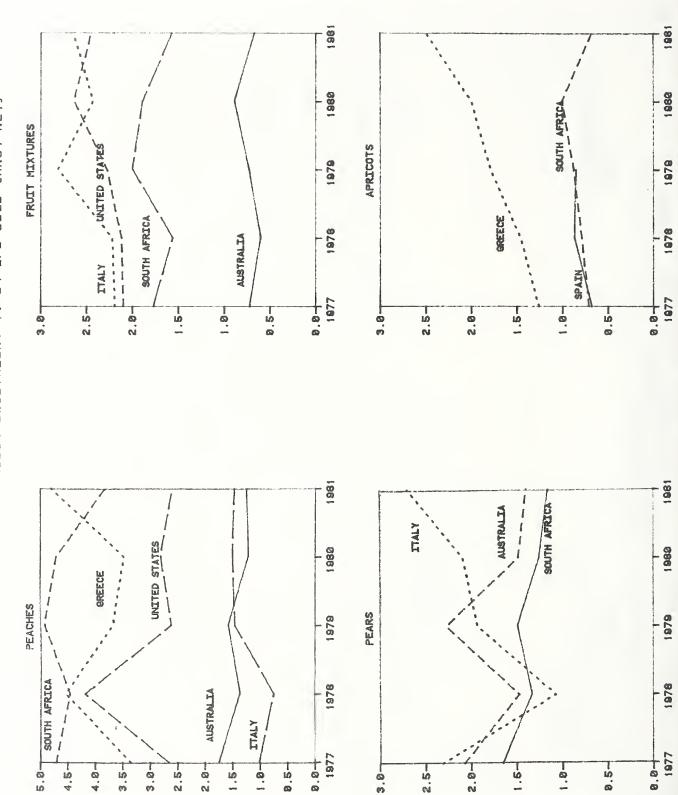
The outlook for 1982 is the same. Canned deciduous output, at least in non-EC countries, should be lower and marketing conditions are not expected to improve significantly. Much will depend on the size of the crops and canners' decisions in Greece and Italy. In the longer run, EC policies, particularly with regard to Spain's pending membership, will directly affect the United States and other third country suppliers.

1981 1980 CANNED FRUIT PRODUCTION
SELECTED FRUITS AND COUNTRIES, 1977-81
(MILLIONS OF CASES, EQUIVALENT TO 24 1/2 SIZE CANS, NET) FRUIT MIXTURES FRANCE AUSTRAL IA ITALY 1979 UNITED STATES SOUTH AFRICA 1978 9377 7 00 1 13-10 8 5 4. 4 Ó 1981 SOUTH AFRICA LTALY 1980 AUSTRALIA ARGENTINA PEACHES 1979 UNITED STATES 1978 CAPAN 1977 0.0 20.5-P0.6 22.8-7.5-6.8-4.5 3.0-26.5-25.0-23.5-1.5-28.8-29.5

CANNED FRUIT PRODUCTION
SELECTED FRUITS AND COUNTRIES, 1977-81
(MILLIONS OF CASES, EQUIVALENT TO 24 1/2 SIZE CANS, NET)



CANNED FRUIT EXPORTS
SELECTED FRUITS AND COUNTRIES, 1977-B1
(MILLIONS OF CASES, EQUIVALENT TO 24 1/2 SIZE CANS, NET)



This circular summarizes the situation for the principal canned deciduous fruits in the following countries: Argentina, Australia, Chile, France, West Germany, Greece, Italy, Japan, South Africa, Spain, and the United States. It also includes production data for Canada. U.S. agricultural attaches provide the production data for these foreign countries.

Units used in this publication are standard cases (equivalent to 24 2-1/2 size cans), metric tons (2,204.6 pounds), and hectares (2.471 acres). A metric ton equals 48.9911 cases. EC countries report data in gross weight. In an attempt to convert all data to a comparable net weight basis, pack data reported for France, West Germany, Greece, and Italy have been reduced by 15 percent before converting to case equivalents.

Since canneo deciduous fruit packs in the Southern Hemisphere principally occur ouring the first quarter of the calendar year, they are aligned with Northern Hemisphere packs that commence the following summer. For example, Southern Hemisphere packs completed in early 1981 are under the columns for 1981.

NORTHERN HEMISPHERE

UNITED STATES

Canned packs of all leading deciduous fruits were lower in 1981 partly because of planning, and partly because of weather conditions. Fresh production of all major deciduous fruits for canning was down sharply from 1980 levels, except the pear crop which was only slightly lower.

Due to large inventories and sluggish demand, lower canned packs of apricots, fruit mixtures, peaches and pears were expected. Lower packs of other deciduous fruits were largely weather induced. A severe winter and spring frosts caused the tart cherry crop to be the smallest since 1945, while a combination of spring frosts and a June heat wave produced the smallest apricot crop in California since 1943 and the smallest US crop of this century.

U.S. per capita consumption in 1980 (latest available) dropped further to 2.4 pounds for canned apples and applesauce, 2.5 pounds for fruit mixtures, 3.9 pounds for canned peaches, and to 0.1 pound for canned plums and prunes. Per capita consumption of canneo apricots and cherries increased from 1979 to 0.5 and 0.9 pounds, respectively, while canned pears per capita remained at 1.8 pounds.

Shipments of canned deciduous fruits through the first half of 1981/82 generally declined, and inventories were unchanged from a year earlier. The drop in export demand contributed to lower shipments of canned peaches and fruit cocktail. Exports of canned peaches and fruit cocktail were down 31 and 13 percent, respectively, during the first 10 months of this marketing year (June-March) compared to the same period during 1980/81. Much of this was due to dramatically lower shipments to Europe, down 60 percent for canned peaches and 33 percent for fruit cocktail. However, canned peach exports to virtually all regions have dropped. Exports to Europe of all other leading canned deciduous fruits, except pears, were also sharply lower.

Canned deciduous fruit exports for the remainder of the season are not expected to improve. However, the negative effects of a strong dollar and EC processing subsidies may be offset somewhat in the coming months because of tariffs lowered April 1 in Japan, for canned peaches and fruit cocktail. Tariffs for canned cling peaches have been reduced from 18.8 to 16.9 percent for the 6/10 size and from 19.5 to 18.8 percent for shelf sizes. The tariff for canned fruit cocktail and similar fruit mixtures has been lowered from 18.5 to 16.3 percent.

Japan has been a good market for U.S. canned peaches and fruit mixtures, second only to Canada and sometimes West Germany. However, with the strong dollar and reduced demand, exports to Japan through March dropped 14 percent below a year ago for canned peaches and 11 percent below for fruit mixtures. Exports were also lower to most of the newer markets in the Middle East (principally Saudi Arabia, Kuwait, and United Arab Emirates), in the Far East (mainly Hong Kong, Singapore, Taiwan, South Korea, Indonesia, and Malaysia), in South America (namely, Colombia and Venezuela), and in the Caribbean.

EUROPEAN COMMUNITY

The European Community (EC) of ten countries produces more canned apricots, cherries, and plums/prunes than any one country and ranks second only to the United States in the production of canned peaches, fruit mixtures, pears, and apples and applesauce. As a world exporter, the EC ranks first in all major canned deciduous fruits if intra-EC trade is taken into account. However, exports of these canned fruits to non-EC countries are small. In fact, the EC is still a large net importer of canned deciduous fruits from non-member countries. The market for third country suppliers, however, is shrinking as the EC encourages output by processing subsidies and high import tariffs.

Within the EC, Greece and Italy are the dominante producers and exporters of canned deciduous fruits. Greece became an EC member on January 1, 1981, and the leading EC producing/exporting country for canned apricots and peaches Italy is the leader for canned fruit mixtures, pears, and sweet cherries. Although a major net importer, West Germany is the principal EC producer of canned apples/apple sauce and sour cherries, and vies with the United Kingdom in the production of canned plums/prunes. France is also a significant producer of canned deciduous fruit, but a large net importer.

Assuming Greece had been a member of the EC in 1980 (1981 data unavailable), the share of EC imports supplied by non-EC countries would have been about 55 percent for canned pears and 45 percent each for canned apricots, peaches, and fruit mixtures. South Africa, Australia, and the United States provide most of the imports from non-EC sources: 81 percent of the canned peaches, 87 percent of the canned pears, 88 percent of the fruit mixtures, and 47 percent of the canned apricots. Spain and Morocco are also major sources of canned apricots.

The output of canned pears, cherries, and peaches in the major producing countries of the EC has risen sharply since 1977, while the output of other canned deciduous fruits has shown mixed results. Outputs of fruit mixtures stagnated and canned plums/prunes have declined; while the output of canned apricots in Greece has increased about 15 percent.

The EC's high, minimum grower prices and processing subsidies for pears, cherries, and peaches have encouraged the canning of these fruits. This support system, which applies only to these fruits canned in syrup, was established in 1978 for peaches, 1979 for Bartlett pears, and 1980 for cherries. In terms of European Currency Units (ECU's), minimum grower prices increased 17 percent for peaches over the four year period, 15 percent for Bartlett pears since 1979, and 10 percent for cherries between 1980 and 1981. However, these modest increases are deceiving because of the artificial "green" currency rates used by the EC to convert ECU's to member countries' currencies. For example, in terms of lira, the minimum grower prices in Italy increased 39 percent for peaches and 35 percent for Bartlett pears during the same periods.

The EC has been reducing the processing subsidy in terms of ECU's since the 1979 season when the subsidy represented 92 percent of the minimum grower price for peaches and 94 percent for pears. In 1981, the subsidy represented 63 percent of the minimum grower price for peaches and 65 percent for pears. In terms of ECU's, the subsidy was reduced 24 percent for canned peaches and 20 percent for canned pears between 1979 and 1981, while in lira, the decrease was only 11 and 7 percent, respectively.

EC Minimum Producer Prices and Processor Subsidies For Canned Deciduous Fruits Packed in Syrup (ECU's 1/ Per Metric Ton)

	•	1980	/81		:		1981/8	2	
Minimum		Bartlett		rries	:-		Bartlett:	Cherr:	ies
Producer Price	:Peaches:	Pears	: Sweet	:Morello	:P	eaches:	Pears :	Sweet :N	Morello
EC, except Greece	: : 315.80	294.80	664.00	746.00	:	334.75	324.28	730.40	820,60
Greece	•				•	233.94	324.28	730.40	678.15
Processing Subsidy	•								
EC, except Greece Greece	260.60	231.60	292.10	311.10	•	211.20 97.80	210.40 188.50	2/ 322.50 288.60	3/ 301.50 251.00

^{1/} ECU (European Currency Unit)=\$1.37 in 1980 and \$1.06 in 1981 based on simple average of the last 6 months of each year.

NOTE: Greece does not receive the full benefit of the EC support system during the transition period which is 7 years for peaches and 5 years for the other fruits.

The EC limits the quantities of canned pears and cherries eligible for processing subsidies. In 1981, these quotas were 74,100 tons (gross weight) for canned Bartlett pears, 52,800 tons for canned morello cherries and 26,850 tons for canned sweet cherries. There is no quota on the production of canned peaches.

In <u>Greece</u>, canned apricot output was up about 50 percent in 1981 from the previous year, while canned peach output declined almost 20 percent due chiefly to the reduced freestone pack. Canned freestones continued their sharp decline, representing only 7 percent of canned peach output compared with 22 percent in 1980 and 65 percent in 1979. According to 1981 data compiled by the Greek National Statistical Service, Greece was the leading world exporter of canned peaches as well as of canned apricots, with about 92 percent of each shipped to other EC countries.

Representative export prices for Greek canned peaches in 1981 were \$10.50-11.00/case for average quality and \$12.00-13.50 for choice (24 one kilogram, gross weight cans, ex-factory). The minimum grower price was 14.37 drachmas/kilogram (about 53 US cents/pound) while the processing subsidy was 6 drachmas (about 22 U.S. cents/pound).

^{2/} Subsidy for pitted sweet cherries. For unpitted, multiply the pitted subsidy by 0.90.

^{3/} Subsidy for pitted morello cherries. For unpitted, multiply the pitted subsidy by 0.83.

While the outlook for Greek canned peach production and exports is good, the outlook for canned apricot exports this year is, reportedly, somewhat clouded by quality problems caused by the softening of the fruit inside the can.

In <u>Italy</u>, canned pear production rose 15 percent above the 1980 level, largely because a bearish market for fresh consumption made prices attractive to canners. Canned peach output declined 13 percent due to financial problems for small firms with above normal stocks at high interest rates. Some 25 firms in the south produced no canned peaches in 1981 while many others produced less than usual. The production of fruit cocktail also declined slightly. This was due to higher prices for diced peaches from Greece, imported canned pineapple, and domestic diced pears because of a shortage of good quality Passa Crassanas.

In 1981, Italy led the world in exports of canned fruit mixtures, pears, and sweet cherries, and ranked fourth in canned peach exports. Exports of canned pears, fruit mixtures, peaches, and sweet cherries were all sharply higher than 1980 levels. The EC buys about 95 percent of Italy's exports of canned deciduous fruits. However, the share of canned peach exports shipped to non-EC countries rose from 3 to 7 percent between 1979 and 1981, with Libya being the largest market.

In March, 1982, Italian canned peaches were, reportedly, being quoted at 650-750 lira (51-59 US cents) per one kilogram can, ex-plant. This price range refers to true clingstones from Northern Italy, the offers of which are quite small. Production of standard grade peaches from the south was mostly sold out at prices some 30-35 percent below those of the north. Prices have been declining because of competition from Greece. Fruit cocktail was being sold at 500-550 lira (39-43 US cents) per half-kilogram can. Canners feel that this item may be too expensive to forecast a recovery of demand.

EC processing subsidies are reportedly keeping many small obsolete plants in operation, mostly located in Southern Italy. As a result, these subsidies appear to encourage production of canned fruits in syrup rather than improvements in quality. Thus, there is some trade concern about export prospects for canned peaches and fruit cocktails. Australia and South Africa are strong competitors for quality products, while Greece has the largest share of the EC market for canned peaches and has begun to ship fruit cocktail. Also the quality of Greek canned fruits is improving. Consequently, Italy is frequently in the position of offering poor quality at not very competitive prices. This concern apparently does not extend to canned pears and cherries where good demand has resulted in increased production and exports.

West Germany suffered a very poor deciduous fruit crop in 1981 due entirely to severe frosts during the flowering stage. The crop yield was only half the previous six year average. However, the canned pack was down only 15 percent from 1980/81 because processors utilized more imported raw products. Canned packs of cherries, mixed fruits, and plums were off 16, 20, and nearly 60 percent, respectively, from 1980/81 levels. Other canned packs were either stable or showed slight increases.

Imports of canned deciduous fruits were higher in 1981 than the previous year. Imports amounted to nearly 4.0 million cases (+2 percent) for canned peaches, 1.78 million (+20 percent) for canned pears, 1.43 million (+4 percent) for canned apricots, and 1.35 million cases (+8 percent) for fruit mixtures. However, EC suppliers were the big gainers, with third country shares lower in most cases. Imports from the United States dropped 34 percent for canned peaches and 11 percent for fruit mixtures.

The canning of deciduous fruit should rebound in 1982 with normal weather conditions and show a moderate upward trend in the foreseeable future, particularily if the processing subsidies are continued or expanded to such commodities as plums. This, plus a very strong dollar, does not bode well for imports from the United States in 1982.

The <u>French</u> canned deciduous fruit pack was up slightly in 1981 in spite of frost damage to some fruit crops in April 1981. Canned peaches, pears, and fruit mixtures were the principal gainers.

Imports of all major canned deciduous fruits were higher in 1981. Imports from non-EC countries are small with negligible quantities supplied by the United States.

SPAIN

Spain is a large producer of deciduous fruit. However, the quantity processed has dropped from about 12 percent in 1977 to 8 percent today, and roughly a third of that quantity is used for peach and apricot pulp. Canned apricots and peaches in syrup, which comprise about 40 percent of the total pack, are estimated at 12,000 and 18,000 tons, respectively, in 1981.

It appears 1981 exports of canned deciduous fruits dropped about 30 percent from the previous year with much of the decline occurring in water-packed fruits. Spain exports mostly to the EC with the United Kingdom being the principal destination. Spain's canned fruit output and exports are not expected to increase as long as Spain remains outside of the EC market. Spain is expected to join the EC within two or three years. Its canned fruit industry would reap major benefits from EC support measures unless they are altered in the meantime. The Spanish Government provides financial assistance to firms locating plants and operations in designated industrial areas and provides a rebate of internal taxes on exports equal to 9 percent of FOB value for major canned fruits. There are no minimum grower prices or deficiency payments.

JAPAN

The gradual downtrend in canned deciduous fruit output continued in 1981 due to sluggish demand, higher production costs, and high stocks of canned peaches and cherries. At 33,000 tons, canned peaches represented more than 60 percent of canned deciduous fruit output, 85 percent of which were white peaches. Exports are negligible.

Weak demand also caused lower imports in 1981. Canned peach imports were 21,000 tons; canned pears, 2,920 tons; and fruit mixtures, 4,996 tons. The United States remained the major supplier of canned peaches (49 percent) and fruit mixtures (56 percent). The United States also supplied 71 percent of the 742 tons of canned cherries imported in 1981.

Stocks of canned peaches and cherries should decline and 1982 output will probably recover somewhat. Because of the recent depreciation of the yen against the dollar, Japanese firms are reportedly reluctant to contract for imports of canned fruits. However, if the exchange rate improves, 1982 imports will probably equal 1981 levels.

SOUTHERN HEMISPHERE

SOUTH AFRICA

Traditionally, South Africa has been the world's leading exporter of canned deciduous fruits and second only to the United States as a producer. However, South Africa depends heavily on the EC market where both Italy and Greece are expanding their shares with the help of EC processing subsidies and high import tariffs. In 1980, South African exports of canned deciduous fruits, shipped to the EC, dropped to 72 percent from 80 percent in 1978. In 1980, South Africa also supplied nearly 60 percent of the major canned deciduous fruits imported by the EC from non-EC suppliers, excluding Greece which became a member in 1981.

Poor weather conditions for the 1981 crop caused a 22 percent reduction from 1980 in the overall intake of the main deciduous fruits for canning. This was considered a blessing in disguise because it should have enabled the industry to dispose of unsold stocks. However, market conditions did not improve during 1981. As a result, canners indicated they would be unable to utilize all of the expected 1981 crop and be unable to maintain the 1980 minimum grower prices for the respective fruits.

In light of these developments, the Canning Fruit Board placed restrictions on deliveries to canners for 1982, cutting deliveries of clingstone peaches and Bon Chretien (Bartletts) pears by about 10 and 35 percent, respectively, from the reduced 1981 levels. Consequently, the 1982 canned deciduous pack is estimated at only 7.3 million cartons, about 14 percent below the 1981 level and nearly 40 percent below the large 1980 pack. Canned peaches, pears, and fruit mixtures are forecast at 10, 33, and 15 percent lower than respective 1981 levels. Canned apples and apricots will be up slightly. Reportedly, two major canners are taking no fruit this year.

Despite declining demand, minimum producer prices in South Africa for the 1982 crop of Bulida apricots and clingstone peaches remained, for the third consecutive year, at 126 rand (\$130) and 150 rand (\$155) per ton respectively. B.C. pear prices rose only 5 rand per ton for the 1981 season and leveled at 120 rand (\$124) per ton. Canners are benefiting from an emergency assistance program in which the government pays one-third of the minimum grower price.

This price stagnation, coupled with increases in production costs for the third consecutive season, will definitely have an adverse effect on new plantings. Furthermore, the 1982 producer price has been set as a factory-price, which means the producer now will have to carry the cost of fruit transport to the factory.

In the absence of official data, 1981 exports of canned deciduous fruits are set at 7.27 million cartons, 23 percent lower than the previous year. 1981 exports, with percent declines from 1980 in parentheses, are estimated as follows: 3.82 million cartons (-22 percent) of canned peaches, 1.57 million (-17 percent) of fruit mixtures, 1.15 million (-16 percent) of canned pears, 0.68 million (-31 percent) of canned apricots, and 56 thousand cases (-80 percent) of canned apples. In addition to reduced output, the blame for the slump in exports is linked to the recession in the United Kingdom and Europe. Another cause is the worla—wide decline in the consumption of canned fruit, especially in the United Kingdom where, according to the UK Ministry of Agriculture, per capita consumption aropped nearly 60 percent during the period 1973-81. Other factors contributing to the drop in exports are high EC import tariffs causing a price difference of 20-25 percent between South African and comparable EC products, and subsidization of the EC canning industry. The processing subsidy for Italian canned peaches in 1980 is said to have equaled about 40 percent of South Africa's minimum opening price per carton on the U.K. market that year.

Opening minimum prices in 1982 for the U.K. market (cif basis), as fixed by the South African Canned Fruit Export Board, were only slightly higher than 1981 opening levels. In terms of pounds sterling (dollar equivalent in parentheses converted at \$1.86 per UK pound), canned apricots opened at 7.40 (\$13.75) per case, canned peaches at 7.20 (\$13.40), canned pears at 7.00 (\$13.00), and canned fruit cocktail at 9.30 (\$17.30) per case. In the past two years, the export market has developed into a buyers market with the minimum price structure widely violated as canners tried to cut losses and nove stocks. This year, a central organization will control prices in an attempt to eliminate the undercutting of established prices.

rojections from the last Census of Agriculture indicate that 23 percent of south Africa's Bulida apricot trees and 24 percent of the clingstone peach rees were not in full production in 1981. This could lead to overproduction and aggravate the present poor market conditions. Under the 1981 tree removal cheme, two million rand were allocated for all trees uprooted and the land sed for purposes other than fruit production. Grower response was poor, and nly 819,000 rand were used during the offer period. With only 41 percent of he budgeted amount spent, another effort is planned to encourage more growers o reduce tree numbers.

xports in 1982 are expected to recover, somewhat, from last year's level. ith some improvement in exports and the lower level of production, the stock ituation might return to a more manageable level by late 1982.

AUSTRALIA

Australia ranks fourth in world production and exports of canned peaches and fruit mixtures and, until recently, ranked second in exports of canned pears. As a canned pear producer, Australia dropped to third place in 1981. Australia's role as a producer and exporter of canned deciduous fruits is expected to decline as that country takes steps to bring output in line with its declining export markets in Europe and Canada. This year the industry limited cannery intake to about half the 1981 level and the Industries Assistance Commission is expected to recommend a tree removal program for peaches and pears when it presents the results of its investigations of the industry.

Australian canned deciduous fruit output during 1981 was higher than first expected. Not only were yields fairly high, but pressures from growers caused canners to buy more peaches and pears than intended. Cannery intake of fresh pears and peaches was 57,900 and 66,300 tons, respectively, in 1981. For the 1982 season, pear intake will be restricted to 30,000 tons and peach intake to 33,000 tons. Although the industry is basically efficient, canners were forced to sharply curtail fruit intake in the face of shrinking overseas markets. Consequently, the total deciduous fruit pack this year is estimated at 4.1 million cases, nearly 50 percent below last year. The canned pack will consist of approximately 41 percent peaches, 30 percent pears, 12 percent fruit cocktail, 9 percent two fruits, and 8 percent apricots.

With 1981 output higher than expected and sales well below budgeted levels, the carryover at the end of the year was much heavier than expected. This imposed a severe financial burden on processors, mainly due to high interest costs. With total availability of canned deciduous fruits at 9.9 million cases in 1981 and total sales at an estimated 5.9 million cases, carryover rose from 1.9 million cases at the beginning of 1981 to 4 million cases at the end of 1981.

To reduce this heavy carryover, production in 1982 was to be limited to about 3.8 million cases, which, with the carryover, would give a total supply of 7.8 million cases for the 1982 marketing year. Assuming that the sales forecast of 6.4 million cases is realized, the carryover at the end of 1982 would be about 1.4 million cases.

On the basis of this decision, the three canners in Victoria State which account for about 80 percent of the total Australian pack, agreed on a proposal to reduce canning capacity and thus cut overhead costs in the industry. Under the agreement the first cannery discontinued production after completion of the apricot processing season. The second cannery will continue production as before, while the third will process and distribute fruit on behalf of the first cannery.

The remaining factor in the rationalization process is the need for a reduction in the bearing area of canning fruit variety trees. This is one of the most difficult ones, and probably will have to rely on a government-sponsored tree pull program with appropriate compensation payments to growers. The canning fruit industry is now subject to enquiry and report by the Industries Assistance Commission, and the federal government has indicated it will not make any decision on tree pull assistance until this report is received. The government asked the IAC to submit two reports. The first was due by March 31, 1982 covering the question of short term assistance to relieve immediate hardship, and the second by August 31, 1982 dealing with longer term assistance (1983 and subsequent seasons).

This is the second time in 10 years that the Australian industry has faced serious disposal problems and consequent adjustment needs. The first round of adjustments followed the accession of the United Kingdom to the EC and the loss of Commonwealth preferences. At that time, the government introduced a general fruit industry reconstruction program for 1972 through 1977. During that period, output of deciduous canning fruit was reduced by about 150,000 tons to 200,000 tons, and peach, pear and apricot tree numbers declined by about 34 percent. A further reduction in tree numbers is inevitable, particularly in the case of Bon Chretien pears (Bartletts), for which output is now far in excess of potential demand.

while canned peach exports in 1981 were slightly higher at 1.26 million cases, exports of canned pears and fruit mixtures were down 6 and 24 percent, respectively, to 1.39 and 0.67 million cases. European markets accounted for 48 percent of canned peach exports, 73 percent of the canned pears, and 52 percent of the exports of fruit mixtures. Canada and Japan are the two principal markets outside Europe, but Australia will continue to push exports to the Middle East and other Asian markets to help offset the continuing decline in sales to the EC.

Export prices for canned deciduous fruits fell sharply during the 1981 season. Sales made during the early part of 1981 yielded reasonable returns, but exports became rapidly unprofitable in the second half of the year. Peach prices were somewhat better than in 1980, but canned pears faced a highly competitive situation and were generally lower. A 1982 decline is expected in canned pear export prices of about 20 percent to \$9.10 Australia dollars per case, while canned peach prices are likely to fall by about 15 percent to A\$10.60. Recent shipments of canned pears to Japan were made at an average price of A\$13.67 per case, to Norway at A\$11.50, and to Sweden at A\$10.90. The current FOB price for canned fruit cocktail to Norway and Sweden is about \$A13.95 per case. (The Australian dollar currently equals 1.06 U.S. dollars).

The new marketing program, effective January 1, 1980, made the Australian Canned Fruits Corporation the sole official trader in canned deciduous fruits. The legislation provides for the acquisition and sale of the entire canned deciduous fruit pack by the corporation, and to finance advance payments to canners while packing is in progress. Under the program the corporation operates an equalization pool for selected markets, the No. 1 pool. For the 1981 season the No. 1 pool markets were the domestic market, Scandinavia, the United Kingdom, Ireland and Japan. It is expected that the same markets will be declared No. 1 pool markets in 1982. Canners have been allocated quotas for the No. 1 pool markets, and any excess goes into a No. 2 pool, which will be disposed of in all other markets. However, the returns from such sales are not equalized, and the returns for each individual sale go directly to the canner concerned.

The immediate outlook for the canned deciduous fruit industry is dim in view of the increasing production in Europe, the strength of the Australian dollar against European currencies, and sharply increased freight rates. Thus, the outlook for the 1982 season is for a slight increase in exports.

Although production dropped sharply this year, large carry-over stocks will permit the industry to maintain exports at least at 1981 levels. The Australian Canned Fruits Corporation reduced opening prices for the 1982 marketing year to meet current competition in major markets and on the assumption that the Australian currency will not strengthen against European currencies in the near future. Lower raw fruit prices for the 1982 season will help to lower production costs by a considerable margin. However, it remains to be seen whether exports can be brought back to a profitable level. On present indications it may be expected that export sales will be only marginally profitable at best. How- ever, with current high interest rates Australia may find it better to sell, even at a small loss than to hold excess stocks.

In the longer run, it is expected that Australia's share of the European and Canadian markets will continue to decline as a result of these developments. Australia will, of course, endeavor to develop new markets in Asia, particularly Japan, and in the Middle East. However, the Japanese market is expanding only slowly, and competition in this market from the US and South Africa is strong. In the Middle East, consumption rose sharply in recent years, but is now beginning to reach saturation level and is expected to stabilize in the next few years.

Here again, Australia would need to be highly competitive with other suppliers, and only marginal improvement in sales seems likely over the next few years. Asian demand for Australian canned fruits, which enjoy a freight advantage, is likely to grow steadily in coming years, but it is unlikely that this growth will be sufficient to offset the loss of export markets in Europe and Canada.

Faced with these disposal problems the industry will tend to contract to a production level of about 5.5 to 6 million cases per annum. This would provide about 3 million cases for the domestic market and about 2.5 to 3 million cases for the more profitable export markets. To reach this kind of production level there must be a sharp reduction in fresh canning fruit production. The Industries Assistance Commission will probably recommend to the government that a further tree-pull program be introduced with compensation payments to growers.

ARGENTINA

Peaches account for about 85 percent of Argentine canned deciduous fruit output and about 90 percent of the exports. Canned pears and fruit mixtures make up the remainder. Virtually, all of the exports go to other South American countries.

In 1980, there were about 40 canneries in operation. This year, the number of canneries operating is estimated at 17-20. Many of the small canneries (under 1,000 ton capacity) have ceased operation because of high processing costs and reduced demand.

Exports of canned deciduous fruits dropped sharply in recent years to an estimated 2,000 tons in 1981 or nearly 85 percent below the 1975-79 average of 12,530 tons. The overvalued peso situation which prevailed until April 1981 basically priced Argentine fruit out of the world market. Reportedly, 1982 exports of canned peaches are expected to sell for \$16 to \$19 per case, FOB Buenos Aires.

Canned peach output is expected to increase about 40 percent this year from 1980's low level in order to replenish stocks. Although exports should show some increase, the long term outlook is uncertain due to the unsettled economic and political situation. The government has no specific plans to assist the canning industry.

CHILE

Canned peaches account for close to 90 percent of total canned deciduous fruit output and nearly all of the exports, which go to other South American markets. Exports improved in 1981 with Peru buying 80 percent.

Canned peach output this year is expected to drop nearly one-third from the 1980 level because of high credit costs and poor domestic demand. Interest rates of about 3.5 percent per month discourage stock financing. Also a change in the traditional marketing system has eliminated wholesalers who sold on credit. Most canned fruits are now sold directly by the canneries on a cash basis. This is expected to contribute to a further sharp decrease in demand.

Current economic conditions restraining canned fruit output are not expected to improve in 1982. While a large proportion of the installed processing capacity is used for non-fruit canning, it can be easily shifted back for fruit when conditions improve.

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UNITED STATES TRADE FOR SELECTED CANNED FRUITS METRIC TONS

COMMODITY	1977	1978	: : 1979	: 1980	1981 1/
COMMONTIT	12//	. 1770	• 17/7	. 1200	. 1301 <u>1</u> /
	•	•		•	•
EXPORTS					
Apricots	$\frac{2}{2}$	2,226 5,047 2,191	1,360 2,340 2,916	1,040 6,696 1,687	1,206 1,309 1,976
Cherries, Maraschino	42,770	1,869 43,284	3,283 46,599	2,176 53,938	2,425 50,034
Peaches		85,328 4.126	53,523 3,091	57,530 2,534	53,050 2,876
<u>IMPORTS</u>					
Apples	150	3,530 249	915 463	1,240 108	1,676 194
Cherries		163	540	120	158
Fruit Mixtures 3/		8,572	7,447	10,368	6,525
Peaches		38	254	211	228
Pears	34	23	21	15	16
Plums & Prunes	887	513	426	398	333

^{1/} Preliminary. 2/ Not separately classified. Combined exports were 6,740
tons. 3/ Includes all mixtures of two or more fruits.

Note: One metric ton equals 48.9911 cases net (24 21/2's).

SOURCE: Bureau of Census, Department of Commerce.

May 1982

Horticultural and Tropical Products Division, FAS, USDA

CANNED DECIDUOUS FRUIT: ANNUAL PACK 1/ (1,000 CASES, EQUIV. 24 2-1/2's NET)

	, – ,	,		,		
COMMODITY AND COUNTRY	1976	: : 1977	: : 1978 :	: : 1979 :	1980	: 1981 <u>2</u> /
APPLES & APPLESAUCE Canada Germany, West South Africa United States	1,419 247	737 1,251 262 12,679	823 2,090 438 13,651	1,177 1,910 284 15,155	710 1,985 238 12,284	1,985 204 10,300
Total <u>3</u> /	13,040	14,929	17,002	18,526	15,217	
APRICOTS Australia Canada Greece South Africa Spain 4/ United States 5/	1,599 480 700	602 34 2,186 732 300 2,269	338 46 500 794 900 2,127	640 47 1,250 925 300 2,887	341 66 1,665 1,098 225 2,994	545 31 2,500 707 735 1,208
Total <u>3</u> /	5,638	6,123	4,705	6,049	6,389	5,726
CHERRIES France Germany, West Sour Sweet Italy Japan		242 679 107 210 630	516 947 236 165 551	570 1,120 263 230 669	495 1,490 240 375 450	520 1,250 210 415 380
United States SourSweet	: 438	605 500	582 485	526 651	545 428	213 316
Total <u>3</u> /	3,390	2,973	3,482	4,029	4,023	3,304
FRUIT MIXTURES 6/ Argentina	1,220 2,500 334 1,728	539 1,039 895 3,330 451 1,974 15,139	284 1,374 1,029 3,540 214 1,744 13,857	318 1,366 1,036 2,705 387 2,130 16,960	132 1,511 990 2,915 295 2,454 18,041	118 1,732 1,165 2,790 295 1,935 13,928
Total <u>3</u> /	22,294	23,367	22,042	24,902	26,338	21,963
						Continued

CANNED DECIDUOUS FRUIT: ANNUAL PACK 1/ (1,000 CASES, EQUIV. 24 2-1/2's NET)

COMMODITY AND COUNTRY	1976	: : 1977	: 1978	: : 1979	: 1980	: 1981 <u>2</u> /
		•	•	•	•	:
PEACHES	3,919	3,184	1 702	1,960	1,911	1,370
Argentina	,	2,656	1,702 2,313	2,589	2,645	3,405
Canada		232	151	192	238	142
Chile		394	461	805	563	612
France		320	529 5 414	532	465	540 (* 540
Greece		3,602 1,000	5,414 1,085	5,415 2,295	5,650 2,165	4,560 1,875
Japan		2,272	1,886	2,222	2,020	1,615
South Africa	5,890	5,443	4,750	5,347	6,443	4,158
Spain 4/		600	1,000	700	600	980
United States 7/	24,983	29,414	21,529	25,031	26,841	21,763
				Y		
Total <u>3</u> /	47,954	49,117	40,820	47,088	49,541	41,020
PEARS	•					
Argentina	294	245	57	64	162	147
Australia	: 1,739	1,654	2,233	2,923	2,705	2,275
Canada		393 150	458 358	<u>8</u> / 519 650	487 555	398 665
France		1,295	1,315	2,130	2,250	2,580
Japan		122	54	55	43	42
South Africa		1,712	1,456	1,595	1,782	1,415
United States	11,518	9,614	9,026	10,568	10,928	9,700
Total <u>3</u> /	18,386	15,185	14,957	18,504	18,912	17,222
PLUMS AND PRUNES	:					
Canada	73	62	118	91	71	57
France		421 649	375 659	529 710	420 700	250 290
United Kingdom		742	921	789	495	378
United States 9/		817	923	711	1,066	940
Total <u>3</u> /	3,389	2,691	2,996	2,830	2,752	1,915

^{1/} Calendar year with Southern Hemisphere packs occurring during the first quarter of year shown. 2/ Preliminary. 3/ Total refers to specified countries only and should not necessarily be interpreted as synonymous with total world output. 4/ In syrup only. 5/ California only. 6/ Canned fruit cocktail and similar fruit mixtures. 7/ Cling peaches are California only. Spiced clings not reported after 1980. 8/ Bartletts only. 9/ Purple plums.

NOTE: EC countries report data in gross weights. In an attempt to convert all data to a comparable <u>net weight</u> basis, pack data reported for France, West Germany, Greece, and Italy have been reduced by 15 percent, before converting to case equivalent.

		(IN CASES OF	24 2 1/25)				
1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
2,663 20	23,442 332	26,406 7,335	31.815 7.667	23,915 27,360	49,626 8,612	62,494 1,903	62,918 2,030	27.117 1.467	40,267
2,693	23,774	33,741	39,481	51,276	58,238	64,397	64,948	28,584	41,572
	0								
906	2,294	55	8 4	354	144	194	1.031	194 442	237
0 44	0	0	27 45	0 221	0	80 44	142 111	38 296	381 254
0	0	21	42	0	3 6	86	796	0	80
378	593	2,327	58	278	48	708	69	248	0 2•719
1,328	2,888	2,4û3	257	853	222	1,415	2 • 4 0 0	1,217	3,670
341	238	959	736	426	220	1,630	8,572	177	46
18 368	372	4 9 2	83 513	27 373	50 150	213	962	578	4 4 1 0 3
198	90	84	275	142	0	363	230	153	1,010
424	762	144	535	517	127	42	0	0	69 32
31 88	140 262	1,062	0 744	14 380	35 365	16 270	265 792	943 375	597 619
0	9	119	85 0	39 0	29 43	36	1 + 4 0 4	352	706
1,439	2.313	2,886	2,971	1,918	1,019	3,072	12,812	2,974	3 • 2 5 6
0	237	79.1	207	A 7 0	700	3.0	234	0	207
158	0	1,535	0	0	0	0	0	0	20I 38
33	28	44	0	56	60	172 118	178 3,147	0 3,654	741 5,367
0 216	168 523	n 432	32 462		135	67 1.06	0 1.537	3 a 2 0 6	819 172
64	33	149	0	0	0	179	0	0	Ö
5 0 5	989	2,951	701	646	975	672	5,û96	6,860	7,337
1,524	79,850	30,064	77,933	78,249	32,560	51,792	37,329	22,533	46,464
135	112	180	416	j	95	94	104	0	34 3,200
2,993	237,766	148,865	178 • 445	253,172	118,869	111,326	179,045	76,877	185,209
0	ū	1 8	0	0	0	3 4 4	0	0	0
994	46,171 6,909	5 • 934 7 • 250	13,731 4,563	85,034 8,116	8,742 1,378	15,860 2,754	12.102 4.838	6,054 3,694	28,857 5,261
7,563	373,528	204 , 0 b ù	288,291	449,880	161,645	193,486	240.746	115 • 113	269,026
356	5. 7	397	447	1.574	0	782	0	n	810
199	27	n	3	119	0	298	0	0	213
109	0	160	107	53	204	497	1 • 23 9	316	639 447
551 0	2,827 0	536 93	2,156 0	2,348	775 23	1,493 0	3,730 197	2,473 143	2,637 103
1,436	3,021	1,186	2,811	4,580	1,262	3,376	5,294	3,393	4,849
0		0			0	0	1.600	0	0
0	0	ù	203	113	77	Đ	7,124	2,293	4,355
0 176		61 131			0 161	5,533	0 6,947		68 3,461
21 5	0	313 392	28 9 57	372 237	271 84	1,531 259	3,230 27	213 19	583 0
198	498	805	1 + 7 0 4	2,603	593	7,322	18,928	6,762	8,466
υ 479	1,299	970	1,382	3,812 1,734	1,207 1,312	2,298	5,031	2,731	321 4,739
20 1.196	59	ŷ.	103	361 9,905	334	985 22,634	145 40+823	258 57,394	457 41• 7 60
56	113	9	0	0	ō	98	242	57	282
0	0	17	121	410	0	178	0	49	1,477
132 241	271 303	382	888 561	548 562	1,043	2,122 623	1,145 97	3,516 1,335	1,880
33	Ů		0		37	0 	0	29	
76167	19169	79447	1,000	16,271	2 U 9 U B	33,436	40013	009236	51,414
Û	0	0	0	4 0 1	0	101	44	0	0.76
47	0	0	46	0	100	241	0	0	876
10,829	3,494 115	6,359 44	6,372 36	7,099 0	1,368 19	735 ປ	6,453 46	0 143	4,084
10,967	3,640	5,403	6,454	7,499	1,486	1,105	6,592	197	5,176
0	1,833	5,404	827 71	1,220	1,626	1.188	1,877	5 • 135	1,095
Ū	û	0	37	0	0	3	263	70	3 8 5
o				1,220	1,626	259 1,447	57 3,761	û 6,916	1,908
89	1,878	5,984	1,075	1,220	1,020	27777	.,,,,	37713	
	2,663 20 2,693 0 906 0 44 0 0 378 1,328 341 18 368 198 61 424 31 88 0 0 1,439 1,439 1,439 1,439 1,439 1,436 1,436 1,436 1,436 1,436 1,436 1,436 1,436	2,663	2,663	2,663	2.663	2,663	2.663	2.663	2:663

1519500		U.S.	CF	OP YEAR BEG	FRU17, PRE INN1NG JUNE 24 2 1/25	1	SERVEO			
COUNTRY	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
NORTH AMERICA CANADA MEXICO	744,311 5,933 484	746,497 11,177 700	820,909 11,853 207	921,043 13,436 302	949 ₀ 324 12 ₁ 123	873,843 9,890 364	958,384 8,670 243	853,380 IO,876 201	900,349 9,860 0	860.637 47.418 150
TOTAL	750,728	758+374	832 • 968	934.781	961,448	884,097	967,296	864,457	910,208	908,205
CENTRAL AMERICA 8ELIZE	1,045	884	800	773	771	749	437	2,833	1,977	704
CDSTA RICA	115 1,263	1,242	393 1,190	180 952	49 45	182 412	3+071 529	9,560 1,810	2,377 2,159	55 539
GUATEMALA	1,288 652	1.019 3.654	2,917 1, 7 52	1,994 869	3,549 3,868	1,200 3,070	2,621 5,040	2.359 4.276	6,717 7,322	3,877 2,626
NICARAGUA	463 35,216	1+659 41+491	2,290 53,423	4 • 068 27 • 485	2,294 27,120	2,288 40,329	2,965 46,629	3+629 45+510	521 71,007	77 29•993
TOTAL	40,042	49,948	62,765	36,321	37,688	481230	61,293	69,978	91,779	37+871
CARIBBEAN BAHAMAS	7,561	6,688	9,099	6,562	5,465	1,951	945	2,197	4,038	7,929
8AR8ADDS	454	112 2,766	158 5,591	267 4,114	100 3,537	356 2,984	2,095 3,994	1.482 8.067	5,316 6,817	5 • 0 6 3 7 • 1 0 5
DDMINICAN REPUBLIC: FRENCH WEST INDIES:	2•316 294	1.388 0	98 158	2+170 0	2,473 668	2,155 0	3 • 097 37	3,056 0	2,685 883	4,954 7,2 7 4
HAITI	496 3•239	1,160 2,801	1,054 982	998 1,453	629 1,709	1,249 610	763 2,698	848 1,936	787 903	3,352 2,029
LW & WW ISLANDS: NETHL. ANTILLES:	3D8 6+453	544 5,321	483 6•875	461 11,936	457 9 ₁ 843	303 10,952	1 • 171 8 • 740	895 12•422	5,800 24,637	5+148 24+454
TRINIDAD TOBAGO: DTHÉR	1.279	1.042	1,927 0	265 0	1,169 0	4,640	6 • 256 226	5,488 1,848	11+636 274	12,928 279
TOTAL	26,789	21.822	26,426	28,225	26+050	25,288	30,021	38,241	63,777	80,514
SOUTH AMERICA ARGENTINA	0	191	151	207	1 04	0	0	200	0	6,600
CDLDM8IA	370 1.099	625 1+132	68 387	1,439	896	2,705	7,267	113 22,115	2 • 1 4 3 1 0 • 5 5 6	I •534 1 I •863
PERU	563 I •879	2.833 I.996	2.703 1.352	1,639	2,701 1,681	300 1:164	3,647	3+349	2,392 2,765	13,976 1,514
DTHER	62	233	2+02 7 457	1+395 115	1,777 0	8+902 0	3 · I 06 3 4 1	8,200 I,406	14,459	18•523 1•249
TOTAL	3,973	6,978	7,147	6,231	7, 161	13,072	I4,361	35,383	33,576	55,259
EURDPEAN COMMUNITY BELGIUM LUXEMBDURG:	109,008	159,571	137,126	89,489	36,732	47,879	20,839	32,780	23,740	57,613
DENMARK	5+8I1 7,445	7,692 I1,148	15,067 16,263	4.419 280	4,039	3,200 1,321	15:494 4:829	25+855 16+804	12,340 1,679	11,289 1,550
GERMANY, FED. REP.: IRELAND	161,962 0	344,485 I,332	271 • 921 3 • 891	49,988 0	65+095 0	52,272 0	78,37I 0	64,764	304,949	284,314
ITALY NETHERLANDS UNITED KINGODM	8,760 52,178 72,847	8,579 49,348	10,368 231,849 274,192	1,982 37,140 97,150	58 7 52,452 47,392	500 40,647 39,896	1,807 80,380 51,922	4,798 76,911 22,393	423 156,325 17,507	280 83,351 13,130
	418+011	195,400 777,554	930,677	280,449	218,035	185,714	253,641	244,305	516+963	451,528
DTHER WESTERN EUROPE										
AUSTRIA	63,211 312	55.061 348	51.042 629	36 • 589 768	55•719 0	48,619 80	53,460 276	37,556 4,563	31,766 1,512	24,956 77
FINLANO	25.917 3.634	25,933 3,944	56,948 3,902	18.027 2.588	24+395 2+222	21,822 1,028	12,465	27 • 434 1 • 480	46+550 4+821	46,213 2,921
NDRWAY	39.769 87.931	107.994	42,512 127,687	39,509 80,413	32,995 102,917	63,090 101,324	55.736 76.498	70+344 107+348	64.320 148.878	77.299 80.469
SHITZERLAND	143,438	160,828 128	193,953 515	136,082 128	155,667 639	139,481 27	73+606 249	112•832 959	133,664 1,181	112•904 635
TOTAL	364.211	398,213	477.188	314,204	374,554	375,471	274 • 234	362,516	432,691	345+473
USSR AND EAST EURDPE OTHER	Đ	g.	0	0	0	0	0	725	0	9
TDTAL	0	0	0	0	0	0	0	725	0	n
MIDDLE EAST BAHRAIN	298	235	1,088	2,528	1,052	639	1,283	1+855	3+523	4,954
JOR DAN	965 185	1,583 343	4 • 535 130	3,000 9	5,317 250	29,577 330	40,802	4,2 71 923	11,326 2,377	21+136
KUWAIT	5 • 652 2 • 1 0 1	3,917 3,162	7,815 8,081	10,181 10,528	3,541 7,440	9 • 922 0	8+348 23+515	12,475 7,214	6,632 26,682	24,027 13,405
SAUDI ARABIA	2,131	57 3,312	670 12:143	1.040 10.895	163 5,558	3,083 23,809	999 72,527	2,471 23,590	2,531 66,398	3,352 61,867
UNITED ARAB EM1RAT: DTHER	157 0	0	I+358	6+841 39	1,498 311	6,644 495			14,466 1,010	
TOTAL	11,489	12,6)9	35,819	45,052	25,130				134,946	
FAR EAST CHINA (TAIWAN):	0	2,363	3 + 164	3,424	3,354	6+340	5,211 72,935	9,768	10,860	11,972
HONG KDNG	22,842	26,857 5,311	30,261 16,281	7.282	17,273	12,270	72,935 24,333	117,994 25,133	103,554 17,390 163,873	114,044 25,411
KDREA, REPUBLIC OF:	53,715 7,768	130+617 9+336	16,281 182,910 4,284 1,233	37+349 1+342 529	82,482 1,290	104,805 1,237	124+110 5+585	10,617	17-184	188,578 26,056
MALAYSIA	278 2,880	835	1,233 0 972	529	1.096 0 4.668	7,844 0 1,793	6,525 0 1,750	7+174	5.144 0 1.849	9,366 0 932
PHILIPPINES	6,124	15,852	10,125	12,021	14.822	65+019	67,477	3 • 3 0 0 95 • 997	190,129	103.130
SOUTHERN ASIA: VIETNAM DTHER	0	4,194	385 0 28	157	2,007 0 1,082	0 0 96	0 0 911	0	0 0 288	0 0 369
TOTAL					182,043					
AFRICA										43
LIBYA	4 2 5	615	921	98 639	78 850	537 4,300	2 • 964 6 • 334	5+110 967	5.797	13,022 706 502
DTHER	0 2•460	964 1,447	729		1,437	0 552	855	932	2,659 1,905	1,447
TOTAL	2,885		1,659		2,365				16,099	
AUSTRALIA AND PACIFIC AUSTRALIA	θ		3	3 140	0	324	0	0	255	1,686
FR PACIFIC ISLANDS: T TER PACIFIC IS:	3,840	3,065 2,903 0	2 • 972 4 • 565	3,149 4,160 816	4+904	3,703	4 • 544 1 • 502	5+608 2+463	5,275 3,777	
OTHER	107		0	816 140	109	2,202 0	1+502	332	3,777	6 4 8 2 3
7 D T AL	6,533					6,229	6,046	8 • 4 0 3	9,306	15,065

WDRLD TOTAL.....: 14718,592 2,230,963 2,631,820 1,767,002 1,839,985 1,890,828 2,081,851 2,119,126 2,629,617 2,534,537
NOTE: TOTALS MAY NOT ADD DUE TO ROUNDING.

HORTICULTURAL AND TROPICAL PRODUCTS DIVISION COMMODITY PROGRAMS. FAS. USDA

1516000		U.S.		PEACHES, NE ROP YEAR BE (IN CASES O	GINNING JUN	E 1	RESERVED			
COUNTRY	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
NORTH AMERICA										
MEXICOST.PIERRE, MIQUELON:	909,747 103 1,048	922,703 552 1,344	970 •150 765 348	1,250,078 6,415 295	1,054,487 1,122 0	1,030,142 1,206 356	1,084,938 788 282	993,364 621 443	1,902,457 436 9	988 •438 32 9 • 96 7 51
TOTAL	910,898	924,598	971,263	1,256,789	1,055,609	1,031,703	1,086,007	994,428	1,002,893	1,318,456
CENTRAL AMERICA							•			
8ELIZE	368 2 ₉ 59 1	440 - +1,526	601 1+138	496 3,561	325 2,255	538 5,641	155 4,216	117 3,956	1,715	1,083
EL SALVAOOR	272	774 1,130	247 971	522 3 • 143	323 5,704	762 4,981	1•335 6•764	1,850 3,408	1.530 6.351	630 6,917
HONOURAS	2 7 252	2J3 615	97 414	188 851	583 619	360 857	562 704	739 483	1+254 76	1,014
PANAMA	12,838	16,128	16,516	11,910	12,257	21,617	27,315	27,327	94,122	11,542
TOTAL	18,551	20•815	19,983	20,671	22,062	34•756	41,052	37,880	72,216	25,696
CARI88EAN BAHAMAS	6,960	5,175	5,933	8,918	6,077	1+171	842	1.781	2,960	1,476
BARBAOOS	350 4,093	1,253 3,637	315 6,073	1,828 4,187	338 9,194	187	676	428	121	472
CAYMAN ISLANOS	0	0	193	0	0	7,637	3,786	4.147	4+624	4,06
OOMINICAN REPUBLIC: HAITI	387 287	1,559 566	516	656 749	2,019 606	1•091 656	886 368	736 0	1+611 274	724 1+332
JAMAICA	940 230	982 68	566 82	1 • 931 244	1,493 204	171 193	145 711	756 362	0 153	223 529
NETHL. ANTILLES: TRINIOAO TOBAGO:	7,127	1+545	3,206 329	6,366 173	3+828 334	3,651 1,340	3,122	3,055 1,748	7,525 2,982	7.40
OTHER	408	0	9		0	0	676 0	0	. 28	1 94 02
TOTAL	20,780	14,785	17,213	25,053	24,093	16,048	11,212	19 • 174	19,377	17+646
ARGENTINA	0 53	71 9,877	60 56•787	92 162	98 0	0	0	0	28+667 0	98
CHILE:	0	320	298	0	0	c	0	0	1,764	4.
COLOMBIA	1,289 0	490 6	0	663 0	6 ₉ 8 4 4 0	5,820 0	5,512 27	32+281 523	33,443 0	31,91 1,68
VENEZUELA	898 5+412	3,368 6,376	3+805 9+391	2 • 950 625	5,524 2,608	290 4•328	0 2,146	4 • 957 3 • 927	6,424 17,348	38,75 9,67
OTHER	299	264	252	300	0	158	181	150	98	441
TOTAL	7,951	20,765	70,502	4,792	15,075	10,596	7,865	40,938	87,744	83,52
SELGIUM LUXENSOURG:	113,791	143,558	125,905	92 • 912	70,708	94,19I 10,920	45 • 627	66,814	34,388	27,31 18,50
OENMARK	37,470 32,154	10,131 41,083	21,731 36,568	11 + 187 4 • 034	18,354 38,668	3,512	15,, 105 8,533	29+2 7 9 4+667	34•498 376	2,22
GERMANY, FEO. REP.: ITALY	767,358 8,621	737,621 2,128	582,801 21,492	158,722 11,482	257,649 9,458	331,609 97	1,009,472	403,207 15,525	403,360 1,636	433,95 35
NETHERLANDS: UNITEO KINGDOM	121,876 6,477	82,562 10,938	138,045 100,513	71,031 17,348	23,938 7,739	97,793 2,620	97,105 116,343	72,739 100,536	195,924 9,623	41,54 18,70
TOTAL		1,027,991	1,027,108	366,716	4R6+514	0 540,741	1,293,959	692,766	668 ₉ 905	542,59
THER WESTERN EUROPE										
AUSTRIA	118+841 0	116,907 0	108,291 203	83,234 48	42,175	35.774 116	53+109 498	39,998 0	9,030 1,015	10,68 32
FINLANO	41,813	17,035 0	37•552 0	41,180 0	36,420 778	24•877 27	33•896 97	40,450 53	48,875	43,57
ICELANO	1,229	2,076 25,164	1,930 53,683	2+205 25+595	4+382 32+409	673 43 ,1 69	865 55,722	572 . 73+466	2,702 60,018	3,74 55,19
PORTUGAL	0	0	3	0	6,378	9	0	176	252	33417
SPAIN	97,948	62,577	140,354	68,370	85.186	92,399	68,114	97,367	135,435	67,84
OTHER	89•225 0	195,901 0	123,356	143,434	13,556 0	28,939 0	48•213 0	76,710	31.189	9 • 8 5 4
TOTAL	384,032	329,660	465,369	364,068	225,287	225,964	260,513	319,792	288,414	190,26
BAHRAIN	473	0	186	1,159	1,362	825	2.596	1,097	1,879	87
JORDAN	921 97	493 0	3 + 330 0	2,692 0	812 97	4,249	3,699 0	807 317	554 6 7 2	73
KUWAIT	4,519 424	1,077 387	6.047 1.213	10.769 2.840	3,297 2,127	13,585 200	4,713 2,863	15 • 068 2 • 054	2 • 968 4 • 435	13+11
OMAN	0	0	0	1,056 557	355 0	1,450 352	336 1,118	153 1,802	452 581	20 69
SAUOI ARABIA	2 • 6 0 0	3,053	6,085	7,841	5,364	17,586	27,291	15,741	24.514	30,30
OTHER	60 0	0	423 226	3+692 210	1 + 5 3 4 0	4•662 48	3,936 172	3 • 4 91 4 7 9	3,121 0	1 • 6 1
TOTAL	9,093	5,010	17,510	30,815	14,857	42,957	46,724	41,010	39,177	48,53
AR EAST 8RUNEI	0	0	0	0	1,186		953	9	0	
CHINA (MAINLAND): CHINA (TAIWAN):	0	20,761	0 9,975	0 9•443	19•717	0 19,989	0 36•218	56,871		83 52 ,7 7
HONG KONG	6,877	7,887 843	17,445 3,065	12,244	13,041	17,359	29,724	46,015	52,667	29,39 6,23
JAPAN	190,834	259,780	186,607	41-004	149.705	557,052	704.843	884 - 041	694,178 535	522+36
KOREA, REPUBLIC OF: MALAYSIA	1,079 64	2+358 441	1,174	527	60 1,210	2.681	4,602	5,243	5,388	30 3,48
NANSEI ISLANDS: PHILIPPINES	583 9	214	800	0 1,386	0 3+680 6+735 1+356	0 3,647 20,010	3,312		68	55
SINGAPORE	3,788 0	3,929 0	6,804 193	4,028	6,735 1,356	20,010 0		38,376 9	47,701 0	33,83
THAILANO	110	85 0 0	60 77	0 58	0	77 0	170 156	0 100	471 50	
TOTAL	203,335		227,476	72,749	225,226	625,655		1,043,359	R17,576	649,79
FRICA	750	150		200	3,428	0	0	9	0	
CANARY ISLANOS: EGYPT	0	0	0	9	0	1,839	6 96	0	230	15
MOROCCO	497 121	998 285	1 • 270 164	110 0	180 729	1,926 0	2,598 0	509 0	6,199	
OTHER	941	154	668	448	628	326	77		83	4
TOTAL	2,219	1,576	2 • 1 02	757	4,966	4,092	3+371	612	6,512	19
AUSTRALIA ANO PACIFIC AUSTRALIA	0	2,466	0		0		0			
FR PACIFIC ISLANDS: T TER PACIFIC IS:	430 239	2,466 1,005 1,203	622 102	1,576 623	2,883 0	1,675 7,739	1,348 7,534	1,345 514	494	2 • 0 5 1
OTHER	160	0	193	97	0		0	51	. 0	1
TOTAL	829	4,673		4,987				7,315	4,930	-2 - 13 9

WORLO TOTAL.....: 2,645,436 2,646,939 2,819,443 2,147,397 2,076,572 2,541,927 3,556,800 3,192,265 3,007,744 2,878,742
NOTE: TOTALS HAY NOT AGO QUE TO ROUNGING.



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